



*Exceptional Talent. Exceptional Results.*

## **Nearshore Outsourcing Solutions are a Perfect Blend of Talent, Location and Cost**

WhitakerIT provides high-quality staffing solutions for companies that want to capitalize on their technology investments. We deliver a wide spectrum of mid- to senior-level IT professionals for our clients' staff augmentation, project support and nearshore outsourcing needs.

WhitakerIT also offers nearshore outsourcing solutions with experienced, dedicated teams whose services are provided out of Costa Rica. These teams specialize in:

- ERP
  - SAP
  - Oracle
- Application Development
  - .Net
  - Java
  - PHP
- Application/Desktop Support
- Business Intelligence
- Mobile Development

## **Why It Makes Sense to Keep Outsourcing Close to Home**

There are two basic outsourcing models when it comes to lowering costs – Offshore and Nearshore.

Many companies compare the two models and fail to realize that the nearshore model is vastly superior to the offshore model for team based development where the outsourced team works interactively with a core internal team. A common problem is that most companies just look at the rates being charged for each resource and forget to take into account the inherently lower productivity with offshore resources. The nearshore model allows developers from both teams (internal and outsourced) to interact in real time (over IM, phone, or video conference), and travel to each other's location with relatively minimum expenditure. That leads to a better understanding of the business and the problems being solved, and ultimately results in creating higher quality products which do not require rework.

Costa Rica's IT community provides a combination of several unique and distinctive competitive advantages in the nearshore outsourcing marketplace:

- Strategic location: 3 hours from Miami or Houston
- Central time zone
- Political and economic stability
- Well-educated, creative, innovative, English-speaking and highly productive human resources

**To learn more about WhitakerIT, visit us on the Web at [www.whitakerIT.com](http://www.whitakerIT.com) or call 800-925-5110.**